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Multi Cloud Connectivity **Platform**

With T-Systems FCI Connectivity Service

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Who are T-Systems



Project Journey



Understand the FCI Connectivity Service



Cisco elements

T-SYSTEMS - DEUTSCHE TELEKOM'S SUBSIDIARY FOR MAJOR CORPORATIONS



We build the connected age

1.5K

cyber security professionals

>20yr

of expertise in cyber security

4.8K

digitization experts worldwide

5G

integrating network security into the core network architecture

65K

live cloud systems for

>600

enterprise customers worldwide are run by us

>1.6K

Digital Solutions projects in 2018

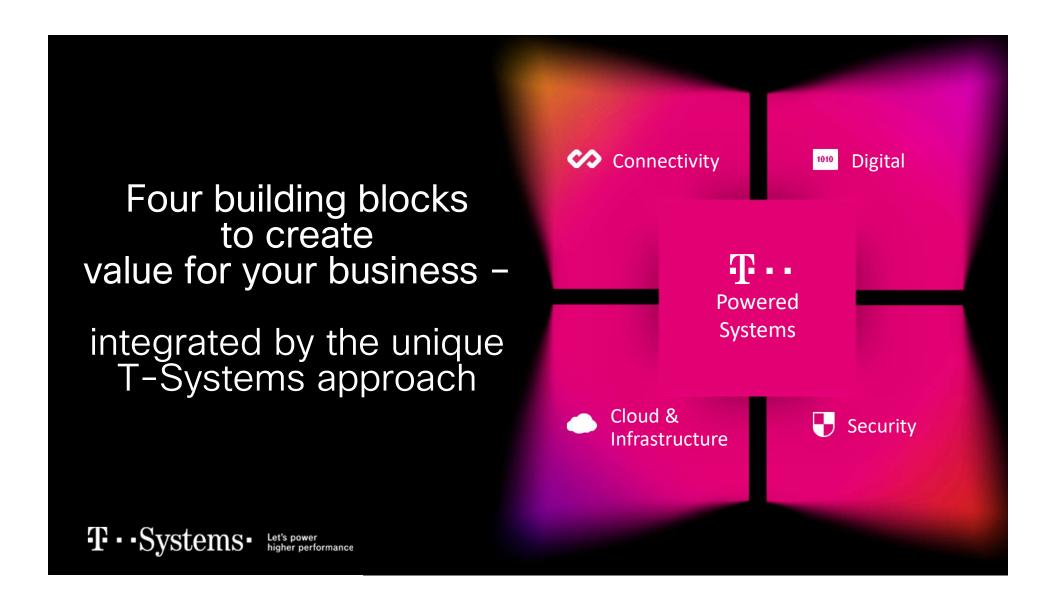
all DAX

and 19 of the Fortune 100 companies are our clients

High project satisfaction

98%

average rating of > 1,600 digital solution projects in 2018



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Future Cloud Infrastructure Cloud from connectivity to complete management

Application Services

(managing application services end-to-end across platforms, modernizing application landscapes and operating models)

Managed Cloud Services

(cross cloud governance with security, compliance and cost efficiency, enabling the focus on business digitization)

Platfor **Private Cloud Public Cloud** Hybrid solutions products Cloud **FCI - VMWARE Multi-Cloud Connectivity Platform**

- > Greater agility, faster time to market
- > Business enablement
- > Reduced investment risk, cost flexibility
- > Better use of resources



Future Cloud Infrastructure (FCI)

What is FCI

Future Cloud Infrastructure is a highly secure, flexible, stable, and reliable private cloud solution, designed on public cloud principals which supports a true **Hybrid** experience to our customers.

1. Stepping Stone to Future

A modern private cloud platform with all the tools to enable customers to transform applications and make them cloud ready, at

2. Hybrid by Design

Designed to work together with the other platforms to give customers a hybrid cloud solution and manage it from one single platform

3. Public Cloud Experience

A highly **secure** private cloud with all the characteristics of public cloud in terms of speed, flexibility and agility





T-Systems Data Centre



Customer Local Site



















Classic

Existing Platforms

Evolve over time

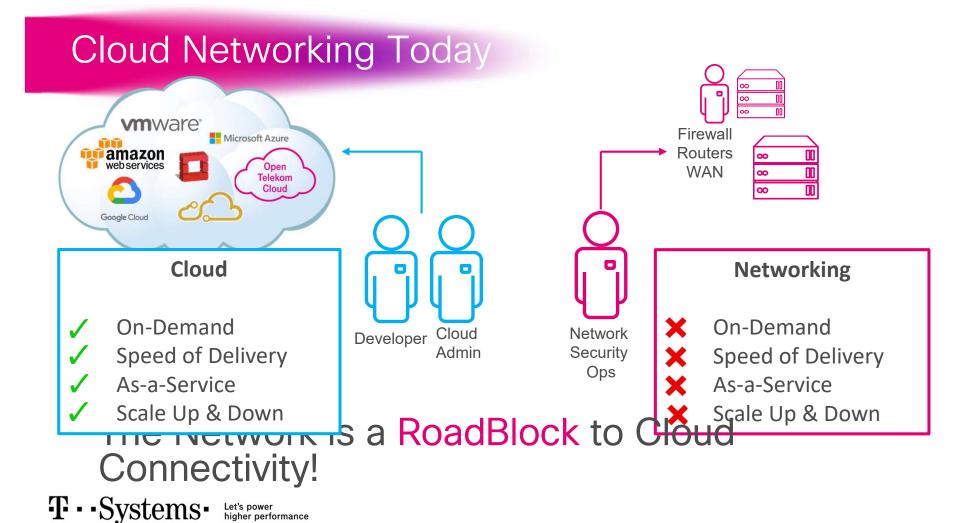
Workload movement Google Cloud

Workload movement

Evolve over time Environment

Current

Connectivity Layer - Multi-Cloud Connectivity Platform



FCI Connectivity

Customer Expectations

 Fast Network Provisioning – Connectivity in minutes to concentrate on my business

- **2. Simple Price Model** Easy and predictable costs with Pay-As-You-Go or Contractual models
- **3. Simple Network Concepts** I need a simple service with minimal input from my teams no network jargon
- **4.** Modern "cloud" Look and Feel I only want to pay for what I use and when I need it
- 5. End to End Automation— Automation of all my repeatable services to speed up deployment, yet it needs to be flexible





MCCP Design Principles

and Reduce Infrastructure Costs

Mini to Maxi Scaling



- Start small Low initial cost of platform
- Scale out & Grow with demand
 - Virtual and Physical Network functions

Zero Touch, End-to-End Automation



- Automation at the forefront of design
- Repeatable services
- Speed up customer delivery
- CI/CD Framework
- Improve quality via automated testing

Services - End to End Network Connectivity



- Managed Network Services
- Services that add value to the customer

Software Defined Programmable Infrastructure



- Quick setup of new services
- Enhance and introduce new services
- Improves automation

Commercial Off The Shelf



- FCI Connectivity provides network services.
- Requires a Carrier grade Telco Cloud : Cisco
 - Fully Integrated, Fully Validated
 - Automation framework

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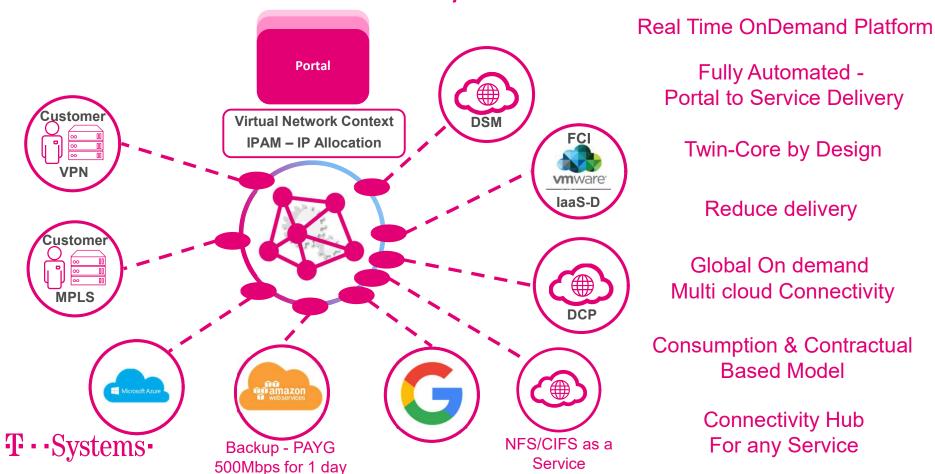


Understand the FCI Connectivity Service

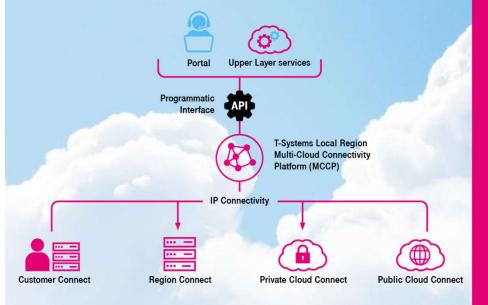


Cisco elements

MCCP – MultiCloud Connectivity Platform



Connectivity Services Repeatable and orderable End to End Services



Customer Premise



Customer connectivity solutions to T-Systems DC's

T-Systems Remote Region



Connectivity solutions between T-Systems DC's

T-Systems Services



Virtual Network Context (VNC)

Connectivity solution to and from T-Systems platforms and portfolio offerings

Public Cloud



Connectivity solutions to Public Clouds

T - Systems - Let's power higher performance

Provide IP Layer 3 connectivity between T-Systems DC's, Public Cloud and Customer WAN via an easy to consume, quick and secure platform

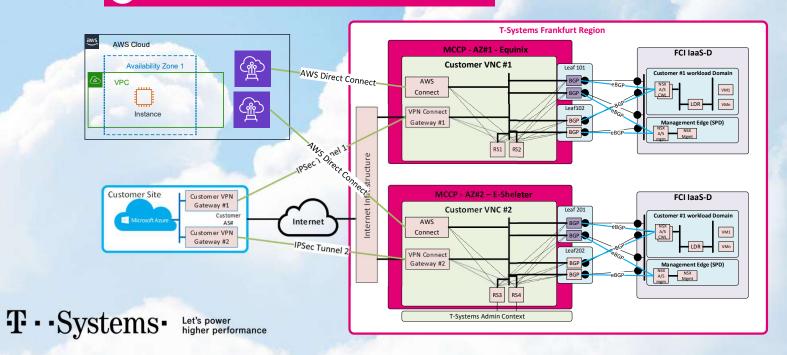


Customer Onboard

∀PN Connect



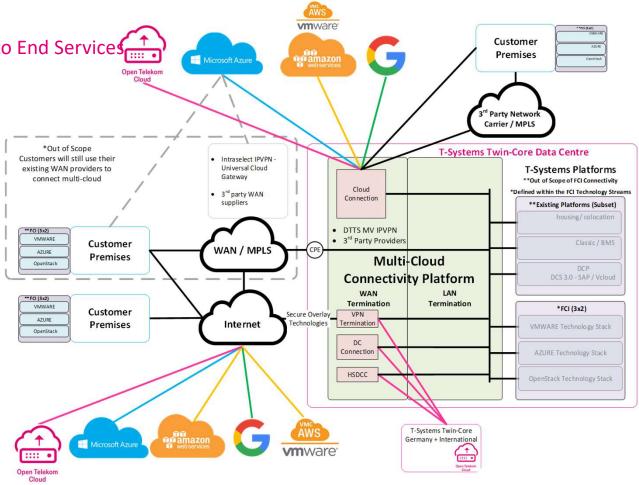
AWS Connect



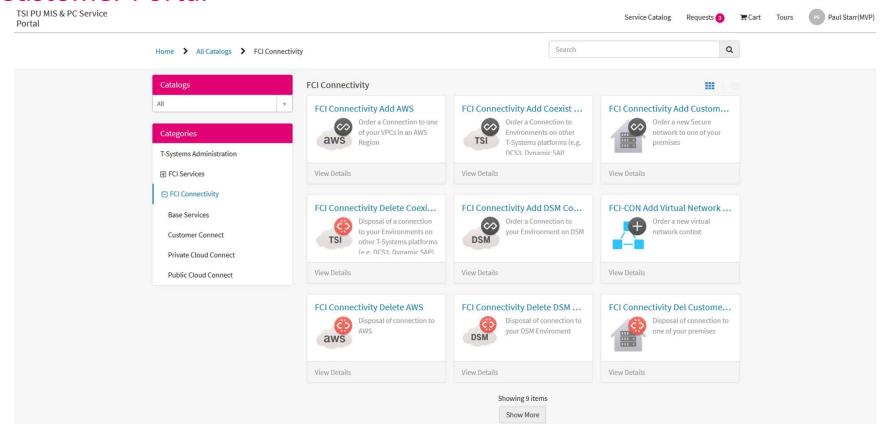
T-Systems Services

Repeatable and orderable End to End Services

Provide IP Layer 3 connectivity between T-Systems DC's, Public Cloud and Customer WAN via an easy to consume, quick and secure platform

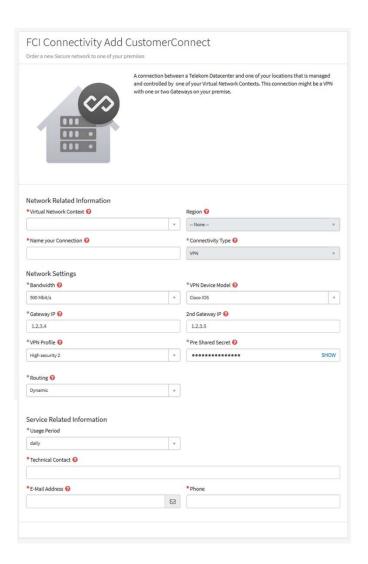


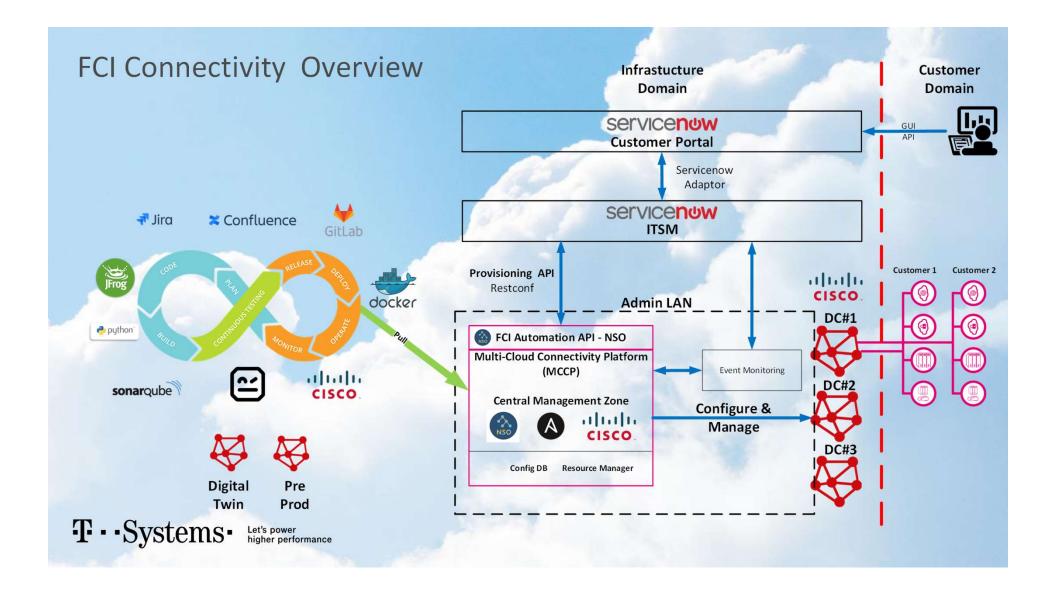
Customer Portal



Customer Portal - VPN Service

- Repeatable Service using repeatable template
- Automated end to end order to deployment
- 10 Mins to deploy less than 1 mins to delete
- Creates Customer business services, related CI within CMDB, Monitoring, Billing, Reporting





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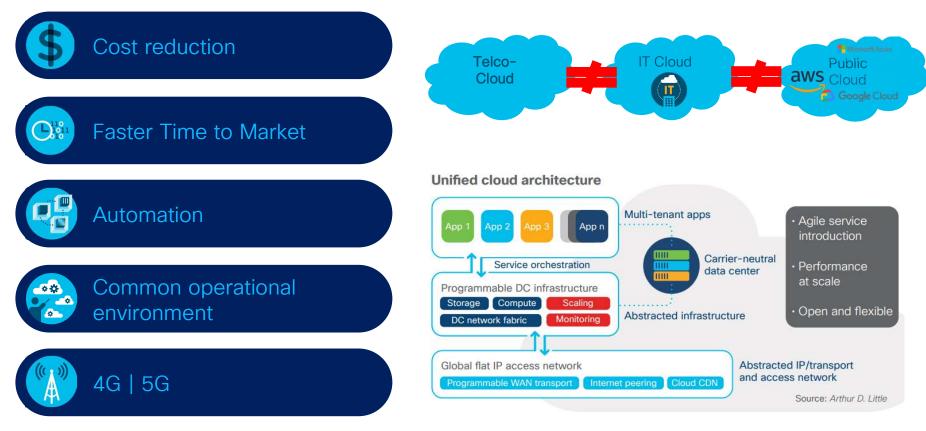


Understand the FCI Connectivity Service

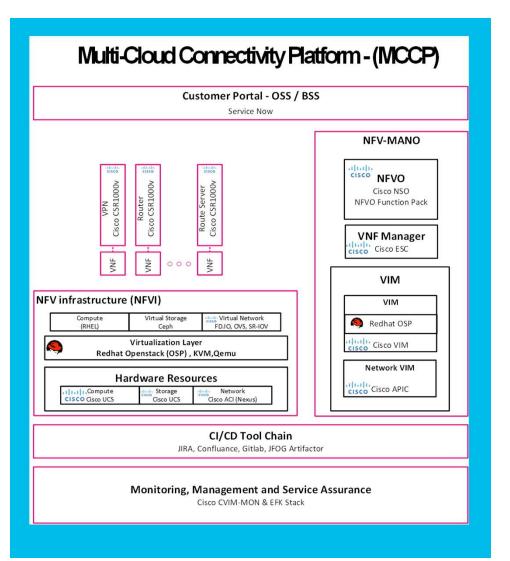


Cisco elements

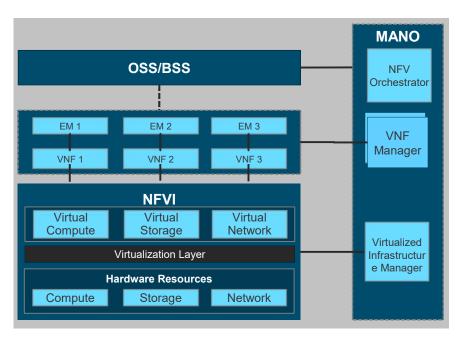
The interest in Telco Cloud is driven by:



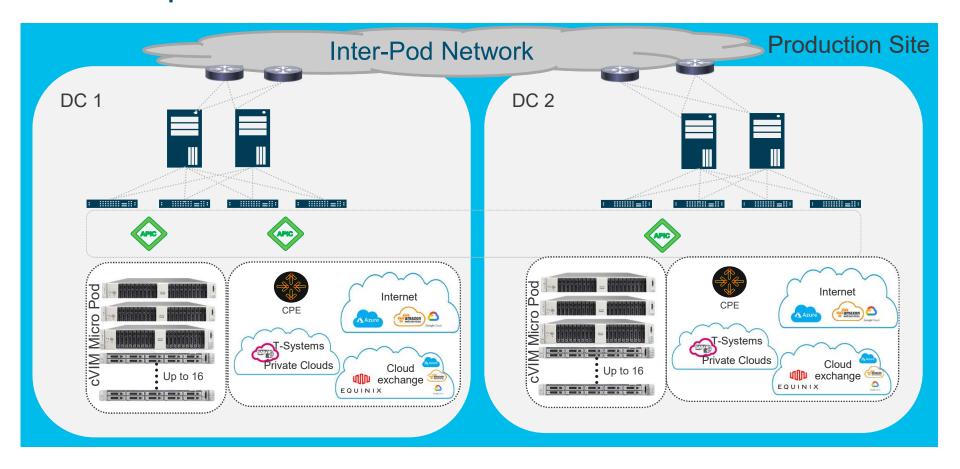
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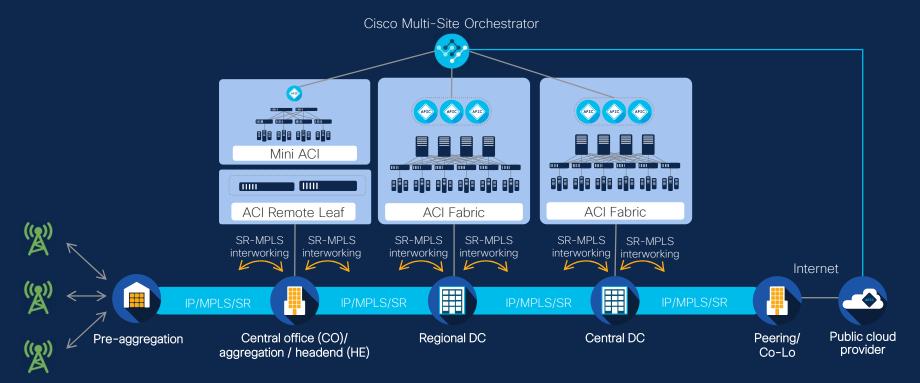
ETSI Reference Architecture and NFVI



MCCP production Location

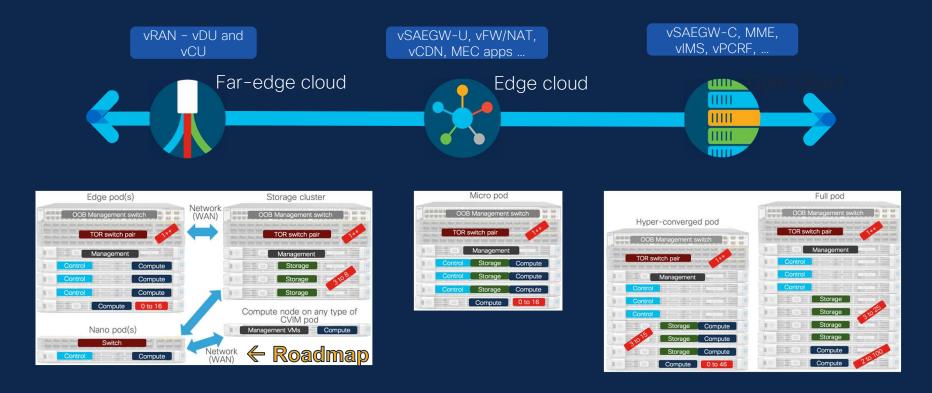


ACI Hybrid Cloud Connectivity Options



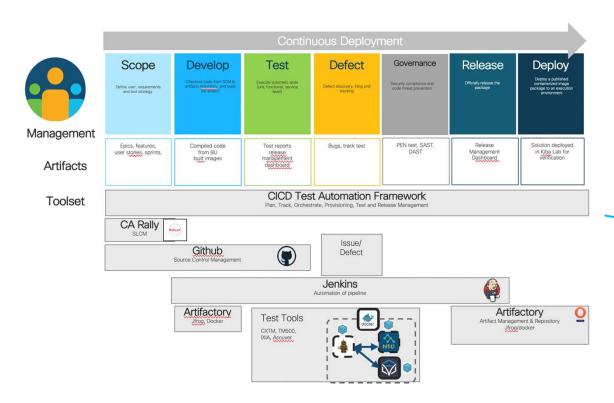
Building consistent end to end policy across DC and SP transport networks

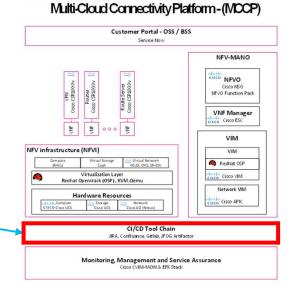
Flexible Hybrid TelcoCloud options with CVIM



← Small optimized form factor with specialized hardware ... Large form factor with standard hardware →

CICD & NetDevOps Cisco Integrated Testing Automation Framework





Wrap-up



Proof of concept capabilities during RFP



Reduced efforts to consume Telco Cloud



End2End integration of whole solution Stack



Consumption based licensing

cisco Thank you cisco



You make possible